

## Message Text

UNCLASSIFIED

PAGE 01 JIDDA 03671 221405Z

ACTION EB-07

INFO OCT-01 NEA-10 ISO-00 DODE-00 NSAE-00 USIA-15

TRSE-00 ERDA-07 CIAE-00 /040 W

-----221407Z 129444 /50

R 220921Z MAY 77

FM AMEMBASSY JIDDA

TO USDOC WASHDC

INFO SECSTATE WASHDC 8402

USLO RIYADH

UNCLAS JIDDA 3671

E.O. 11652: N/A

TAGS: BEXP, SA

SUBJ: WTDR/FTI: ARABIAN ENGINEERING BUREAU, P.O. BOX 5863, RIYADH

REF: USDOC 3159, (B) STATE 082694

1. SAUDI ARABIA 2. CNTRY CODE: 517 3. CODE SR. NO.

4. ARABIAN ENGINEERING BUREAU

4A. CODE: 4B. CODE: A 4C. CODE:

5. P.O. BOX 5863

6. RIYADH, SAUDI ARABIA

7. ESTABL: 1975 8. EMPL: 45 9. SIZE: (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD

11. CONSULTING ENGINEERS

12. RPT. DATE: 05/77

13. CONSULTING ENGINEERING WITH SPECIALIZATION IN

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 JIDDA 03671 221405Z

STREETS AND ROADS, APARTMENT AND OFFICE BUILDINGS

14. CONTACT: SAMEH KANAN, MANAGER

15. CABLE: NADER 16. TELEX: NA

17. PHONE: 63085, 60336

18. FINANCIAL REFERENCES: ARAB BANK LTD., P.O. BOX 26, RIYADH.

19. TRADE REFERENCES: NONE

20. MAJOR FOREIGN FIRMS REPRESENTED: JOINT VENTURE  
WITH BRITISH FIRM, ROBERTSON RESEARCH INTERNATIONAL,  
TO DO GEODETIC SURVEY OF RIYADH STREETS.

21. A PROPRIETORSHIP ESTABLISHED IN 1975 BY MR. NAZER  
JAZAIRY, (SON OF MINISTER OF FINANCE) AND MANAGED BY  
HIMSELF AND SAMEH KANAN. LETTER IS PALESTINIAN WITH  
NINE-YEARS U.S. RESIDENCE AND EDUCATION. CONSULTING  
ENGINEERS PRIMARILY FOR RURAL ROADS AND CITY STREETS;  
ALSO APARTMENT AND OFFICE BUILDINGS. FIRM RECENTLY  
WAS AWARDED IMPORTANT CONTRACT GEODETIC SURVEY OF RIYADH STREETS  
IN ORDER TO PRODUCE FOR FIRST TIME A BASE MAP SHOWING  
LOCATION OF BURIED CABLES, WATER AND SEWER MAINS, ETC.  
CONTRACT, UNDERTAKEN AS JOINT VENTURE WITH BRITISH  
FIRM (ROBERTSON RESEARCH INTERNATIONAL), IS FOR 18  
MONTHS DURATION IN FIRST PHASE, WITH PROBABLE EXTENSIONS  
FOR FIVE YEARS.

MR. KANAN STATED THAT FIRM HAS INITIALED JOINT VENTURES  
WITH SEVERAL AMERICAN FIRMS (PERKINS AND WILLS, CHICAGO;  
WILLIAM PERRARA, LOS ANGELES; CHARLES COOPER, CALIFORNIA)  
ON JOB-BY-JOB BASIS, BUT EACH TIME THEIR EFFORT TO WIN  
PROJECT WITH U.S. PARTNER HAS FAILED. FIRM STILL  
INTERESTED IN AMERICAN COMPANIES, HOWEVER, AND IS  
NEGOTIATING WITH AT LEAST ONE ON ANOTHER JOB-BY-JOB  
UNCLASSIFIED

UNCLASSIFIED

PAGE 03 JIDDA 03671 221405Z

JOINT VENTURE BID.  
BANKING SOURCES STATE FIRM HAS GOOD REPUTATION.  
FIRM IS INTERESTED IN EXPANDING CONTRACTS WITH  
AMERICAN FIRMS. EMBASSY RECOMMENDS FIRM AS GOOD  
CONTACT FOR U.S. COMPANIES.  
PORTER

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 22-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977JIDDA03671  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770182-0913  
**Format:** TEL  
**From:** JIDDA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770530/aaaabaep.tel  
**Line Count:** 103  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 68df428c-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 82694  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 14-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2418777  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTDR/FTI: ARABIAN ENGINEERING BUREAU, P.O. BOX 5863, RIYADH  
**TAGS:** BEXP, SA  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/68df428c-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009